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# Private Equity & Venture Capital

## Profile

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Vancouver is an entrepreneurial city with a vibrant local private equity and venture capital investment community. With its close proximity to the Pacific Northwest corridor of the United States and diverse local economy featuring growing technology and innovation sectors, Vancouver draws investment from investors in the United States, the Pacific Rim, the Middle East, and Europe. Its local investors are active in British Columbia and throughout the other major centres in Canada. Clark Wilson has deep roots in the Vancouver business community and has been one of Vancouver's major local law firms for over 100 years. Our private equity and venture capital team of lawyers support inbound and outbound investments in a diverse range of industries, including Vancouver's growing technology and innovation sector.

We have an experienced team of M&A and finance lawyers who provide a broad range of services to participants in private equity, family office and venture capital transactions. We leverage the diverse skills and experience of our Capital Markets team of lawyers, including our U.S. Capital Markets group, and bring a focus on efficiently serving the unique legal and organizational requirements of private equity, family office and venture capital transactions. The transactional leaders of the team are supported by specialists in tax, employment, banking, technology, real estate, mining, and other strategic industries.

## Work Highlights

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### WELL Health Ventures Inc.

- > Venture equity investment in emerging digital health companies including HASU

Behavioural Health Inc. (2021), INSIG Corporation (2020), Phelix AI Inc. (2020), Circle Medical Technologies, Inc. (2020), and Simpill Health Group Inc. (2020)

### **Cold Bore Technology Inc.**

- > Cold Bore Technology Inc., an Alberta-based leader in energy industry completions automation and platform technology, on two accretive financing rounds, as well as its latest \$14M preferred share financing led by BP Ventures with participation from the Canadian Business Growth Fund and existing investors, including the Rice Investment Group (RIG), a U.S.-based \$200M multi-strategy, energy sector investment fund (2021)

### **JAMCO Capital Inc.**

- > JAMCO Capital Inc., a Vancouver-based family office venture capital firm, which led the corporate and financial restructuring of a national women's apparel company with a 135 store footprint across Canada (2021)

*Additional work highlights below*

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### **Chair**

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## **Additional Work Highlights**

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### **European Private Equity Fund**

- > Advising a European private equity fund on its \$1.5M secured investment in CSE listed mineral exploration issuer (2021)

### **Nutritional Supplement Business**

- > B.C.-based nutritional supplement business in connection with its preferred share financing led by U.S. venture capital firm (2021)

### **Organic Personal Care Product Company**

- > Vancouver-based organic personal care product company in connection with convertible debentures by Vancouver-based venture capital firm (2021)

### **United Arab Emirates Private Equity Fund**

- > Advising a U.A.E. private equity fund on investment structures and representing them on an aggregate of \$25M in equity drawdown investments in Canadian listed issuers and private companies operating in the mining and technology sectors (2020 and 2021)

## **BBTV Holdings Inc.**

- > BBTV Holdings Inc. \$158M equity and debt buyout of a European-based majority shareholder (2020)

## **Private Family-Owned Business**

- > \$140 million restructuring and leveraged buyout of a private family-owned business as part of a succession dispute resolution process (2019)

## **Private Energy Company**

- > A private energy company in connection with incorporating and organizing the corporation, completing a series of equity investments led by two major Calgary and Houston-based private equity investors, and ongoing corporate governance and M&A advice (2014 - 2019)

## **Crypto-Currency Company**

- > Vancouver-based crypto-currency company in connection with its \$500K convertible debenture financing led by Vancouver-based venture capital firm (2017)

## **OPTI Canada**

- > OPTI Canada on its series of \$900 million private equity placements totaling \$440 million, followed by a \$300 million TSX IPO and a \$2.2 billion restructuring and acquisition by CNOOC International (1999 - 2012)

## **U.S. Technology Company**

- > A U.S. technology company based in Vancouver and listed on the Nasdaq and TSX on its sale to a U.S. private equity fund for US\$25.6M