YOU ARE INVITED

# Maximize the value of your business

# A planning session for business owners

SEPTEMBER 24, 2015



**CLARK WILSON** 

# Whether you're growing or selling, you've spent your life building your business. Minimize Risk. Maximize Value. Attend this session as a proactive measure to:

- Weigh legal, tax and accounting implications of mergers, acquisitions and succession.
- Protect the wealth you have built up in your business.
- Increase the value of your business through lucrative strategies.
- Learn how to determine the value of your business.
- Structure the best deal and negotiate to your advantage when selling your business.
- Registration fee includes a free 1 hour consultation with each speaker.

# When

- 8:30AM 1:00PM (registration & light breakfast from 8:00AM)
- September 24, 2015

# Where

- Clark Wilson LLP
- 900 885 West Georgia Street, Vancouver, BC V6C 3H1

# Price

- Early registration: \$75/person (register by September 18, 2015)
- Regular: \$99/person

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The seminar is subject to a minimum number of registrants. We reserve the right to substitute a qualified speaker or change the venue if required. If the seminar is cancelled, Clark Wilson LLP's liability is limited to refund of seminar fee.

The statements made by the seminar guest speakers are their own opinions, positions or advice and do not necessarily reflect the opinions, positions or advice of Don Sihota or Clark Wilson LLP.

Consultation with Don Sihota is subject to his confirmation that the consultation will not create a conflict with clients of Clark Wilson LLP. Attending a consultation does not mean you have engaged Don Sihota to be your lawyer. This will only occur if you have signed an engagement letter. Consultations are limited to one hour per company, per speaker.



### Don Sihota, Bcom, LL.B. M&A Lawyer and Partner, Clark Wilson LLP

With over a third of a billion dollars of cumulative transaction value behind him, Don has the experience and knowledge to protect you through the process of selling your business.



Ken Tarry, MBA Senior Vice President, Sequeira Partners Inc.

Ken has over 15 years of experience advising clients on mid-market M&A transactions and has led and finalized a wide range of transactions across various industry sectors.



Ted Olak, MBA Director, Growth & Transition Capital BDC Capital

Ted assists business owners with creative financing solutions for M&A transactions. His focus is on listening to entrepreneurs and helping them achieve their strategic goals.



### Erin Edwards CPA, CGA McLean Bartok Edwards, Professional Accountants & Tax Advisors

Erin is a Chartered Professional Accountant with close to 20 years of public practice experience. Erin has assisted many clients with buying and selling businesses within the family or among third parties.









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September 24, 2015

### Register online at: www.DonSihotaSeminar.eventbrite.ca

OR

### Return this registration form by email, fax, or mail to:

Jessica Mitchell Clark Wilson LLP 900 – 885 West Georgia Street Vancouver, BC V6C 3H1

jcm@cwilson.com Phone: 604.687.5700 ext. 4229 Fax: 604.687.6314

# **Registration Form**

| Name:    |  |
|----------|--|
| Company: |  |
| Phone:   |  |
| Email:   |  |

## Payment

| Price includes GST  |
|---|
| $\Box$ \$99 $\Box$ \$75 (early registration - register by September 18, 2015) |
| Total payment \$  |
|   |
| Cheque enclosed (payable to Clark Wilson LLP)                                 |
| □ Visa □ MasterCard □ AMEX  |
| Card No.  |
| Expiry Date   |
| Cardholder Name   |
| Signature   |