



Don Sihota

Business / M&A Lawyer

YOU ARE INVITED

How to Buy or Sell a Business

Join me at a confidential half-day
seminar to learn lucrative strategies
for your next transaction

JULY 25, 2018

CLARK WILSON

EARLY RELEASE: 6 seats available at half price

How to Buy or Sell a Business

Wednesday, July 25, 2018

Attend this seminar to learn how to:

- Prepare your business for sale.
- Determine the value of your business.
- Structure the best deal to protect your wealth.
- Negotiate to your advantage when buying or selling a business.

This seminar is for buyers and sellers and is **confidential**. You are not required to disclose your reason for attending.

If your business has revenue of \$2M-\$50M or over, we strongly encourage you to attend this seminar.

Registration fee includes a **free 1 hour consultation** with each speaker.

When

- Wednesday, July 25, 2018
- 8:30AM - 1:00PM
- Registration & light breakfast from 8:00AM

Where

- Clark Wilson LLP
- 900 – 885 West Georgia Street, Vancouver, BC V6C 3H1

Price

- Early release: \$125 (half price) (only 6 seats available)
- Early registration: \$199 (register by July 20, 2018)
- Regular: \$250

Free parking

- Details provided on registration

This is what Don Sihota's clients are saying:

"Transitioning a business from one generation of business owners to the next generation can take months, even years, of planning and the seeking of advice. That is exactly what the partners of our company were looking for when we chose Don to help us in the sale of our business to our management team. Don's extensive experience and his practical advice have been invaluable in ensuring a successful outcome for us. He thoughtfully considered our objectives and clearly explained the complexities of issues we faced, as we negotiated our way through unfamiliar territory. As a result our transition of ownership was smooth and rewarding for both sides of the transaction."

D. Hay & D. Rogers, Canusa Wood Products Limited

To see what more clients are saying about working with Don Sihota visit:

www.cwilson.com/people/don-sihota/



Don Sihota, Bcom, LL.B.
M&A Lawyer, Clark Wilson LLP

With over two-thirds of a billion dollars of cumulative transaction value behind him, Don has the experience and knowledge to protect you through the process of buying or selling your business.



Axel Christiansen, CFA
VP, Mergers & Acquisitions, Renaissance M&A

Axel brings over 20 years of M&A and Corporate Finance experience serving BC companies across a wide range of industries. Axel is routinely sought out by entrepreneurs seeking to successfully transition their businesses.



Jared Behr, CPA, CA, CBV, CFF
Horizon Chartered Professional Accountants Ltd.

Jared is a Chartered Accountant and Chartered Business Valuator. He works exclusively with privately owned companies and entrepreneurs providing a diverse set of services with a primary focus on business advisory and tax.



Mark Wardell
President, Wardell International

Mark is an internationally-renowned business advisor. As founder of the consulting firm Wardell International, he's been helping business owners achieve their entrepreneurial dreams for more than 20 years.

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Consultation with Don Sihota is subject to his confirmation that the consultation will not create a conflict with clients of Clark Wilson LLP. Attending a consultation does not mean you have engaged Don Sihota to be your lawyer. This will only occur if you have signed an engagement letter. Consultations are limited to one hour per company, per speaker. Consultations to be held within 30 days of attendance at seminar. The seminar is subject to a minimum number of registrants. We reserve the right to substitute a qualified speaker or change the venue if required. If the seminar is cancelled, Clark Wilson LLP's liability is limited to refund of seminar fee. The statements made by the seminar guest speakers are their own opinions, positions or advice and do not necessarily reflect the opinions, positions or advice of Don Sihota or Clark Wilson LLP.

How to Buy or Sell a Business

Wednesday, July 25, 2018

Register online at: www.DonSihotaSeminar.eventbrite.ca
or return this registration form by email, fax, or mail to:

Jessica Mitchell

Clark Wilson LLP

900 – 885 West Georgia Street

Vancouver, BC V6C 3H1

jmitchell@cwilson.com

Phone: 604.687.5700 ext. 4229

Fax: 604.687.6314

Registration Form

Name: _____

Company: _____

Phone: _____

Email: _____

Special Offer

EARLY RELEASE:

**Only 6 seats available
at \$125 (half price)**

Register today - Offer expires July 6, 2018

Payment

Price includes GST

\$125 - Early release – only 6 seats available (half price)

I authorize Clark Wilson LLP to charge the full registration fee
if I'm not one of the first 6 to register

\$199 - Early registration (register by July 20, 2018)

\$250

Total payment \$ _____

Cheque enclosed (payable to Clark Wilson LLP)

Visa

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Card No. _____

Expiry Date _____

Cardholder Name _____

Signature _____