

A professional headshot of Don Sihota, a man with dark hair, wearing a dark blue suit, white shirt, and a striped tie. He is looking directly at the camera with a slight smile.

Don Sihota
Business / M&A Lawyer

YOU ARE INVITED

How to Buy or Sell a Business

Join me at a confidential half-day seminar to learn
lucrative strategies for your next transaction

OCTOBER 17, 2018

EARLY RELEASE: 5 seats available at half price

CLARK WILSON

How to Buy or Sell a Business

Wednesday, October 17, 2018

If your business has revenues of \$2M to \$50M or over, we strongly encourage you to attend this seminar. You will learn how to:

- Prepare your business for sale
- Determine the value of your business
- Structure the best deal to protect your wealth
- Negotiate to your advantage when buying or selling a business

This seminar is for buyers and sellers and is **confidential**. You are not required to disclose your reason for attending.

Registration fee includes a **free 1 hour consultation** with each speaker.

Don has been my lawyer on a number of business acquisitions and I've always been impressed by his effectiveness at the negotiating table. He has been instrumental in ensuring a successful outcome for us time and again. Don gets results in an efficient and effective manner. We are pleased that he is our legal counsel as we implement our business growth strategy.

Jim Ball, Reliance Insurance Group

To see what more clients are saying about working with Don Sihota visit:

www.cwilson.com/people/don-sihota/

When

- Wednesday, October 17, 2018
- 8:30AM - 1:00PM
- Registration & light breakfast from 8:00AM

Where

- Clark Wilson LLP
- 900 – 885 West Georgia Street, Vancouver, BC V6C 3H1

Price

- Early release: \$125 (half price) (only 5 seats available)
- Early registration: \$199/person (register by October 10, 2018)
- Regular: \$250/person

Free Parking

- Details provided on registration

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Consultation with Don Sihota is subject to his confirmation that the consultation will not create a conflict with clients of Clark Wilson LLP. Attending a consultation does not mean you have engaged Don Sihota to be your lawyer. This will only occur if you have signed an engagement letter. Consultations are limited to one hour per company, per speaker. Consultations to be held within 30 days of attendance at seminar.

The seminar is subject to a minimum number of registrants. We reserve the right to substitute a qualified speaker or change the venue if required. If the seminar is cancelled, Clark Wilson LLP's liability is limited to refund of seminar fee.

The statements made by the seminar guest speakers are their own opinions, positions or advice and do not necessarily reflect the opinions, positions or advice of Don Sihota or Clark Wilson LLP.



Don Sihota, Bcom, LL.B.

Business / M&A Lawyer, Clark Wilson LLP

With over two-thirds of a billion dollars of cumulative transaction value behind him, Don has the experience and knowledge to protect you through the process of buying or selling your business.



Harvey Lee, BA, LIAC

The Summit Group Business Consultants Ltd.

Harvey assists people in selling their businesses. He manages the entire sale process including valuation, finding the buyer and negotiating price and terms, applying his business experience to each sale he concludes.



Kevin Walsh, CPA CA

Tax Partner, Walsh King LLP

Kevin's practice focuses on providing tax support for complex share and asset purchase and sale transactions, management buyouts and family business ownership transition planning.



Mark Wardell

President, Wardell International

Mark is an internationally-renowned business advisor. As founder of the consulting firm Wardell International, he's been helping business owners achieve their entrepreneurial dreams for more than 20 years.

CLARK WILSON

the **SUMMIT**
group
specialists in buying and selling businesses
www.summitgroup.ca

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INTERNATIONAL

How to Buy or Sell a Business

Wednesday, October 17, 2018

Register online at: www.DonSihotaSeminar.eventbrite.ca

OR

Return this registration form by email, fax, or mail to:

Jessica Mitchell

Clark Wilson LLP

900 – 885 West Georgia Street

Vancouver, BC V6C 3H1

jmitchell@cwilson.com

Phone: 604.687.5700 ext. 4229

Fax: 604.687.6314

Registration Form

Name: _____

Company: _____

Phone: _____

Email: _____

Special Offer

EARLY RELEASE:

Only 5 seats available at \$125 (half price)

Register today - Offer expires September 28, 2018

Payment

Price includes GST

☐ \$125 - Early release – only 5 seats available (half price)

I authorize Clark Wilson LLP to charge the applicable fee if I'm not one of the first 5 to register

☐ \$250 ☐ \$199 (early registration - register by October 10, 2018)

Total payment \$ _____

☐ Cheque enclosed (payable to Clark Wilson LLP)

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