

A professional headshot of Don Sihota, a man with dark hair, wearing a dark blue suit, white shirt, and a red and blue striped tie. He is looking directly at the camera with a slight smile. The background is dark and out of focus.

Don Sihota
Business / M&A Lawyer

YOU ARE INVITED

How to Buy or Sell a Business

Join me at a confidential half-day seminar to learn
lucrative strategies for your next transaction

MAY 9, 2019

CLARK WILSON

How to Buy or Sell a Business

Thursday, May 9, 2019

Attend this seminar to learn how to:

- Prepare your business for sale.
- Determine the value of your business.
- Structure the best deal to protect your wealth.
- Negotiate to your advantage when buying or selling a business.

This seminar is for buyers and sellers and is **confidential**. You are not required to disclose your reason for attending.

If your business has revenue of \$2M-\$50M or over, we strongly encourage you to attend this seminar.

Registration fee includes a **free 1 hour consultation** with each speaker.

This is what Don Sihota's clients are saying:

I worked with Don when I sold my business to an employee and I highly recommend his services. Don is an organized, efficient and highly skilled lawyer. One of his great assets is his ability to see a deal through to closing. We faced some unusual challenges that could easily have de-railed the sale but Don got us to the finish line. Working with Don is a very positive experience and I was certainly delighted with the outcome.

Reid Pauley

To see what more clients are saying about working with Don Sihota visit:

www.cwilson.com/people/don-sihota/

When

- Thursday, May 9, 2019
- 8:30AM - 1:00PM
- Registration & light breakfast from 8:00AM

Where

- Clark Wilson LLP
- 900 – 885 West Georgia Street, Vancouver, BC V6C 3H1

Price

- Early registration: \$199/person (register by May 3, 2019)
- Regular: \$250/person

Free Parking

- Details provided on registration

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Consultation with Don Sihota is subject to his confirmation that the consultation will not create a conflict with clients of Clark Wilson LLP. Attending a consultation does not mean you have engaged Don Sihota to be your lawyer. This will only occur if you have signed an engagement letter. Consultations are limited to one hour per company, per speaker. Consultations to be held within 30 days of attendance at seminar.

The seminar is subject to a minimum number of registrants. We reserve the right to substitute a qualified speaker or change the venue if required. If the seminar is cancelled, Clark Wilson LLP's liability is limited to refund of seminar fee.

The statements made by the seminar guest speakers are their own opinions, positions or advice and do not necessarily reflect the opinions, positions or advice of Don Sihota or Clark Wilson LLP.



Don Sihota, Bcom, LL.B.

Business / M&A Lawyer, Clark Wilson LLP

With approximately three-quarters of a billion dollars of cumulative transaction value behind him, Don has the experience and knowledge to protect you through the process of buying or selling your business.



Derek Strong

Regional Director, Roynat Capital

Derek oversees a \$700M portfolio of mid-market manufacturing/service and distribution companies with loans and investments in the \$1-\$50M range, providing creative financing solutions for changes in ownership.



Doug Ryder, CPA, CA, CBV

M&A Advisor, Grant Thornton LLP

Doug provides transaction and related services covering mergers and acquisitions, capital restructuring, strategic planning and capital sourcing. He also routinely performs valuation engagements to support corporate transactions.



Lynne Zulian, CPA, CA

Tax Partner, Grant Thornton LLP

Lynne assists high-net-worth and corporate clients with their tax and succession planning, helping them minimize their taxes, protect their wealth and leave a lasting legacy after the sale of their business.

How to Buy or Sell a Business

Thursday, May 9, 2019

OPTION 1:

Register online at

www.DonSihotaSeminar.eventbrite.ca

OPTION 2:

Return this registration form by email, fax, or mail to:

Jessica Mitchell

Clark Wilson LLP

jmitchell@cwilson.com

900 – 885 West Georgia Street

Phone: 604.687.5700 ext. 4229

Vancouver, BC V6C 3H1

Fax: 604.687.6314

Registration Form

Name: _____

Company: _____

Phone: _____

Email: _____

Payment

Price includes GST

☐ \$199 - Early registration (register by May 3, 2019)

☐ \$250

Total payment \$ _____

☐ Cheque enclosed (payable to Clark Wilson LLP)

☐ Visa

☐ MasterCard

☐ AMEX

Card No. _____

Expiry Date _____

Cardholder Name _____

Signature _____