



BUSINESS SUCCESSION

FEBRUARY 27, 2020

How to Buy or Sell a Business

Join me at a confidential half-day seminar to learn lucrative strategies for your next transaction

Don Sihota

Business and M&A Lawyer

CLARK WILSON LLP

How to Buy or Sell a Business

Thursday, February 27, 2020

Attend this seminar to learn how to:

- Prepare your business for sale.
- Determine the value of your business.
- Structure the best deal to protect your wealth.
- Negotiate to your advantage when buying or selling a business.

This seminar is for buyers and sellers and is **confidential**. You are not required to disclose your reason for attending.

If your business has revenue of \$2M-\$50M or over, we strongly encourage you to attend this seminar.

Registration fee includes a **free 1 hour consultation** with each speaker.

When

- Thursday, February 27, 2020
- 8:30AM - 1:00PM
- Registration & light breakfast from 8:00AM

Where

- Clark Wilson LLP
- 900 – 885 West Georgia Street
Vancouver, BC V6C 3H1

Price

- Early registration: \$199
(register by February 20, 2020)
- Regular: \$250

Free parking

- Details provided on registration

This is what Don Sihota's clients are saying:

We were so grateful to have Don on our side during the long and stressful process of selling a business. Don explains complex legal issues in a straightforward manner which is invaluable when you need to make decisions quickly. His many years of experience ensured that we were well protected. Thanks to Don we can look forward to enjoying the fruits of a lifetime of hard work.

– Mitch Taylor & Bruno Kristensen

To see what more clients are saying about working with Don Sihota visit:

www.cwilson.com/people/don-sihota/



Don Sihota, Bcom, LL.B.
M&A Lawyer, Clark Wilson LLP

With over three quarters of a billion dollars of cumulative transaction value behind him, Don has the experience and knowledge to protect you through the process of buying or selling your business.



Axel Christiansen, CFA
VP, Mergers & Acquisitions, Renaissance M&A

Axel brings over 20 years of M&A and Corporate Finance experience serving BC companies across a wide range of industries. Axel is routinely sought out by entrepreneurs seeking to successfully transition their businesses.



Derek Strong
Regional Director, Roynat Capital

Derek oversees a \$700M portfolio of mid-market manufacturing/service and distribution companies with loans and investments in the \$1-\$50M range, providing creative financing solutions for changes in ownership.



Jared Behr, CPA, CA, CBV, CFF
Horizon Chartered Professional Accountants Ltd.

Jared is a Chartered Accountant and Chartered Business Valuator. He works exclusively with privately owned companies and entrepreneurs providing a diverse set of services with a primary focus on business advisory and tax.

CLARK WILSON

RENAISSANCE
MERGERS & ACQUISITIONS

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Consultation with Don Sihota is subject to his confirmation that the consultation will not create a conflict with clients of Clark Wilson LLP. Attending a consultation does not mean you have engaged Don Sihota to be your lawyer. This will only occur if you have signed an engagement letter. Consultations are limited to one hour per company, per speaker. Consultations to be held within 30 days of attendance at seminar.

The seminar is subject to a minimum number of registrants. We reserve the right to substitute a qualified speaker or change the venue if required. If the seminar is cancelled, Clark Wilson LLP's liability is limited to refund of seminar fee.

The content of each speaker's presentation is for informational purposes only and should not be construed as legal advice.

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OPTION 1:

Register online at

www.DonSihotaSeminar.eventbrite.ca

OPTION 2:

Return this registration form by email, fax, or mail to:

Jessica Mitchell

Clark Wilson LLP

900 – 885 West Georgia Street
Vancouver, BC V6C 3H1

jmitchell@cwilson.com

Phone: 604.687.5700 ext. 4229

Fax: 604.687.6314

Registration Form

Name: _____

Company: _____

Phone: _____

Email: _____

Payment

Price includes GST

\$199 - Early registration (register by February 20, 2020)

\$250

Total payment \$ _____

Cheque enclosed (payable to Clark Wilson LLP)

Visa

MasterCard

AMEX

Card No. _____

Expiry Date _____

Cardholder Name _____

Signature _____