



Alexandra Madden

Associate

Private Company Mergers & Acquisitions
General Business Law

604 891 7796
amadden@cwilson.com

Profile

Whether a startup or succession, clients want legal solutions that will maximize their commercial success and an advisor who can champion their goals. Setting businesses up to thrive and preserving their legacy is where Alexandra finds the most joy.

Work Highlights

STAT Search Analytics Inc.

> Assisted with the sale of the shares of STAT Search Analytics Inc. to Seattle-based SEOmoz Inc.

Vancouver Coastal Health

> Advised and assisted on various contractual matters

Alexandra understands the dedication and emotional investment that business owners put into growing their company. Before entering law school, she was a fundamental player in reconciling a Series A raise of over \$7 million for a local startup, while managing investor relations and compliance with the BC Securities Commission. This role allowed Alexandra to influence many facets of the business - from researching and filing patents, to drafting

shareholder resolutions, subscription agreements, non-disclosure agreements, and purchase agreements, and assisting with real estate transactions. Her firsthand experience in crafting practical legal solutions and her willingness to go above and beyond has proven to be an asset to clients.

Services

- > Business structuring, including corporations, partnerships, limited partnerships, trusts and joint ventures
- > Ownership agreements, including shareholder, partnership, co-owner, joint venture and other strategic alliance agreements
- > Acquisitions and divestitures, including share and asset purchase and sale transactions
- > Corporate governance, including disputes and director liability issues
- > Cross-border and multi-jurisdictional transactions, including acquisitions of Canadian businesses and assets by foreign purchasers and assisting U.S. and other foreign businesses in establishing Canadian branches and subsidiaries
- > General contract matters, including purchase and sale agreements, supply, sale, distribution, licensing, leasing and manufacturing agreements

Alexandra takes the time to understand her clients' businesses in order to generate opportunities for growth. She is highly responsive and energetically advocates for their interests. Her competitive spirit lends well to her clients who own businesses of all sizes, phases and industries with ambitious targets. She provides advice related to mergers, acquisitions, divestitures, significant corporate transactions, and general business law.

Her guiding principle in life is to dream big. This also applies to how she builds relationships with clients: "If a client can dream it, then we can work together to boldly achieve it."

Credentials

Awards & Distinctions

- > Outstanding Youth Philanthropist, Giving Hearts Award by the Association of Fundraising Professionals

Industry Involvement

- > Canadian Bar Association
- > Vancouver Bar Association
- > Law Society of BC
- > CBA Student Mentorship Program, Mentor

Education & Call to Bar

- > Call to Bar: British Columbia, 2019
- > Juris Doctor (J.D.), Business Law Concentration, University of British Columbia, 2018
- > Bachelor's Degree, English Language and Literature/Letters, Magna Cum Laude, Pepperdine University, 2015

Publications

- > Annual Review of Law and Practice - 2019, Co-Author for Chapter on Trade-marks,

