



## Juan Pablo Mendez Campos

Associate

Commercial Real Estate Law

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### Profile

Juan Pablo recognizes the importance of clients having reliable, efficient and effective legal advice that will not only ease the often complex processes involved with commercial real estate, but also optimize results. Juan Pablo is dedicated to supporting our clients at every stage of their commercial real estate journey, whether it's office, retail, industrial, residential or mixed-use properties, to ensure they meet their business objectives along the way.

Juan Pablo aims to find and deliver the most practical and methodical solutions for our clients. From initial risk assessment and contract drafting through to final inspection and closing, Juan Pablo's objective is to make every transaction as straightforward and seamless for our clients.

#### Services:

- > Residential, retail, office, industrial, hotel and mixed-use development
- > Commercial real estate transactions
- > Corporate and commercial agreements, including shareholders agreements, non-disclosure agreements and partnership agreements
- > Contract drafting and review
- > Disclosure statements and compliance with Real Estate Development Marketing Act
- > Drafting land related agreements including easements, rights-of-way, covenants, etc.
- > Due diligence

- > Acquisition, sale and/or financing of commercial real estate properties
- > Corporate governance

While earning his law degree at the University of British Columbia, Juan Pablo was actively involved on campus co-chairing a variety of clubs and initiatives aimed at strengthening diversity and inclusion within the community. In addition, Juan Pablo's fluency in Spanish and lifelong interest for learning new languages further strengthens an ingrained importance for considering cultural and community engagement elements in all projects undertaken. As such, Juan Pablo takes the time to analyze and educate our clients on all extenuating factors that can potentially impact a property and surrounding community, both now and in the future. This due diligence aids in mitigating potential risks and helps our clients see the bigger picture in their development work.

Rooted in his belief that every client should be provided a clear path to optimal success from the outset, Juan Pablo strives to guide our clients to those solutions throughout their journey together.

## Credentials

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### Industry Involvement

- > Law Society of British Columbia, member

### Education & Call to Bar:

- > Call to Bar: British Columbia, 2021
- > Juris Doctor, University of British Columbia, 2020
- > Bachelor of Science (Honours), University of Victoria, 2017

### Additional Languages

- > Spanish (fluent)