



---

# Banking, Insolvency & Restructuring

## Profile

---

We appreciate that access to capital is critical to business. Our highly skilled lending team advises lenders and borrowers on their debt-based financing needs. &nbsp;Our insolvency team is on hand to provide practical advice where there is financial turmoil. &nbsp;We are recognized and valued by our clients for having the expertise to meet those needs in a responsive, creative and practical manner.

## Work Highlights

---

### Pension funds

- > Acted for major pension funds in relation to:
- > Construction and term financing arrangements up to \$550,000,000 for a mixed-use project
- > A \$500,000,000 syndicated project financing for a gas processing plant in northern British Columbia

### Resort properties

- > Acting for a Canadian Chartered Bank in connection with financing the development of resort properties and golf courses at Whistler and throughout North America, including developing a model for the financing and development of resort properties involving fractional interest ownership structures

## University of British Columbia

- > Ongoing assistance on financing, expansion and development of UBC lands

*Additional work highlights below*

---

We act for lenders, insolvency professionals, debtor companies and other stakeholders who are impacted by insolvency. We also represent domestic and foreign financial institutions, pension funds, corporations, security trustees, private lenders and borrowers on all types of financing arrangements and issues.

### Services

- > Corporate lending and borrowing
- > Advising on appropriate financing and security structures involving various types of borrowers
- > Syndicated and participation loans
- > Acquisition financing
- > Real estate and construction financing
- > Project financing
- > Financing involving First Nations
- > Cross-border and multi-jurisdictional financing arrangements
- > Trade financing
- > Asset-backed lending
- > Mezzanine financing
- > Multicurrency financing
- > Equipment leasing and financing
- > Aviation financing
- > Automotive dealership financing
- > Debtor in-possession financing
- > Restructuring of existing debt
- > Enforcement and realization of security
- > Complex commercial foreclosures
- > Complex bankruptcy matters and CCAA proceedings
- > Corporate restructuring transactions

We have comprehensive expertise in commercial lending and borrowing transactions as well as insolvency and restructuring strategies. This experience allows us to successfully advise on and understand financing from both a profit and risk perspective. Additionally, our work in both Canadian and American banking, insolvency and restructuring law enables us to assist our clients on cross-border matters.

We have a service-focused view to helping our clients be successful, understanding their needs and providing practical and strategic solutions in a responsive and timely manner. Our expertise and creativity allow us to identify and solve problems for our clients proactively and with a commercially oriented approach.

We also have strong financial and corporate networks, which means that we are able to promote our clients in the marketplace, connecting them with the right professionals to make their transactions a success.

## Co-Chairs

Christopher Ramsay  
[cramsay@cwilson.com](mailto:cramsay@cwilson.com)  
604 643 3176

Kevin MacDonald  
[kmacdonald@cwilson.com](mailto:kmacdonald@cwilson.com)  
604 643 3117

Rosemary John  
[rjohn@cwilson.com](mailto:rjohn@cwilson.com)  
604 891 7793

## Additional Work Highlights

---

### Expo Lands

- > Advice on the financing and development of the former Expo Lands

### Vancouver Port Authority

- > Ongoing support on acquisitions, financing and corporate matters

### Professional sports and entertainment organizations

- > Acquisition, financing and disposition

### Banks

- > Acted for a major Canadian bank in its capacity as lender under a US\$1.1 billion syndicated loan
- > Acted for a major Canadian bank in its capacity as lender of facilities in the aggregate amount of \$94,643,000 in connection with the borrower's corporate restructuring and acquisition of assets in Australia

### Insurance Companies

- > Represented a major US insurance company in relation to a \$90,000,000 private placement bond refinancing for a renewable energy resource project

### Borrowers

- > Acted for real estate investment trust in connection with the financing for its acquisition of a portfolio of real property in the United States valued at US\$205,000,000
- > Acted for Anthem Properties Group in connection with the financing for its acquisition of a \$200,000,000 portfolio of assets in Canada and the United States

**Provision of financial services to a range of clients, including:**

- > BMO Financial Group
- > Royal Bank of Canada
- > MCAP Financial Corporation
- > CTBC Bank Corp. (Canada)
- > Industrial Alliance Insurance and Financial Services Inc.
- > Wells Fargo Commercial Banking
- > Bank of China (Canada)
- > TA Management Limited
- > Trez Capital Corporation
- > Canadian chartered banks
- > Canadian pension funds
- > Foreign banks
- > Insurance companies
- > Trust companies
- > Borrowers