



David Ford, FEA, CEPA

Partner

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Private Company Mergers & Acquisitions
Family Office
Technology Transactions and Emerging Company Services
General Business Law
Forestry Law
Capital Markets, Securities, Mergers & Acquisitions
Indigenous Business & Economic Development

Profile

David is a business and M&A lawyer with over 20 years of experience advising clients on the purchase and sale of businesses, venture capital investments and other strategic transactions. He works with clients across several industries, with a particular specialization assisting technology and emerging companies, enterprising families, and Indigenous-owned businesses.

David's expertise in M&A and financing transactions naturally lends itself to British Columbia's hub of emerging companies. He has worked with some of the provinces' most prominent success stories, particularly in the technology industry, throughout their life cycle on financing deals, structuring, and M&A.

Work Highlights

David is also fascinated by the dynamics of multi-generational family enterprises and legacy building. He utilizes his M&A and financing background, along with his status as a certified

Family Enterprise Advisor, to provide legal advice to enterprising families. He helps his clients in this area with the purchase and sale of operating assets, minority and strategic investments in private companies, impact investing, and long-term business continuity.

David is committed to Reconciliation and is passionate about assisting Indigenous and Indigenous-owned clients in acquiring businesses and engaging in all manner of commercial transactions.

Services

- > M&A transactions
- > Corporate structuring and reorganizations
- > Venture capital and private equity transactions
- > Shareholder and partnership agreements

No matter what industry David's clients operate in, he can develop the agile business strategies they need to grow and prosper. The most rewarding and fulfilling aspect of David's work is when his clients tell him they have received significant value for his services.

Credentials

Awards & Distinctions

- > Best Lawyers® in Canada, Technology Law, 2019 - 2026
- > Best Lawyers® in Canada, Mergers and Acquisitions Law, 2026
- > Canadian Legal Lexpert Directory®, Repeatedly recommended, Technology Transactions, 2020 and 2025

Industry Involvement

- > Canadian Bar Association, member
- > American Bar Association, member
- > Certified Family Enterprise Advisor, Family Enterprise Canada

Education & Call to Bar

- > Certified Exit Planning Advisor
- > Certified Family Enterprise Advisor
- > Call to Bar: British Columbia, 2006
- > Call to Bar: Texas, 2001
- > University of Texas, Juris Doctor (J.D.), 2001
- > Carleton University, Master of Arts (Canadian Studies), 1996
- > University of Calgary, Bachelor of Arts (Political Science), 1992

External Publications

- > Interviewee, "Seven dos and don'ts in M&A deals", Canadian Family Offices, December 2023