



## Michael Wilson

Associate (2018)

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### Profile

"The world you desire can be won. It exists, it's real and it's possible". This has been a fundamental quote which has resonated with Michael as he works to help his clients achieve their goals in commercial real estate and their businesses.

Michael embraces every opportunity to play a role in developing the tangible assets in which people can live and work, and to ensure success in his clients' ventures. As someone who was born and raised in the region, he's cognizant of how vital it is to build our city to be a practical and enjoyable place to live.

His focus is to assist clients in complex property transactions. Michael has helped clients in numerous transactions, one of which involved the acquisition of a 135,000+ square foot, \$100-million property in the heart of downtown Vancouver. In this transaction, Michael strategically navigated several complex environmental and air space parcel considerations.

#### Services

- > Commercial real estate transactions
- > Mergers and acquisitions
- > Incorporation of new businesses
- > Shareholder agreements
- > Advising new ventures

> General corporate and commercial law

Michael's work in commercial real estate has bolstered his entrepreneurial spirit. He grew up with a respect for the Canadian dream - the prospect of success. In university, he started two business ventures and participated and won numerous entrepreneurial business plan competitions. With his entrepreneurial background, Michael has an innate ability to connect with his clients to craft the creative and practical solutions they need to reach their goals.

Whether it's helping to acquire, sell or develop properties or assisting on business goals, Michael enjoys taking a creative and practical approach with his client's needs in mind.